

A scenic background image of a mountain landscape with a blue sky, white clouds, and green vegetation. The image is framed by a dark blue border.

**HedgePole**, headquartered in Switzerland, is a well-established, financial services company with focus on dedicated technological solutions for global financial institutions and banks investing in hedge funds and private equity funds. From our Polish subsidiary **in Poznań**, we are providing specialized data analysis and maintenance services for the worldwide located customers. To strengthen our team we are looking for a motivated individual who will be willing to integrate into our professional and dynamic team as

## Business Development Manager

### In this role you will:

- actively participate in new clients acquisition process
- support market research and propose potential business deals
- communicate with financial industry representatives and clients
- promote company products, solutions and services
- support designated sales associates in various business development tasks
- learn about the alternative investment industry and attend industry events.

### Our requirements:

- higher education
- excellent written and spoken English
- great interpersonal and communication skills
- ability to work independently and goals oriented
- demonstrated ability to build sales plans
- relationships and experience with global financial institutions will be an asset.

### What we offer:

- flexible working arrangement in a well-organized and motivated team
- high level of working independence with the necessary support to achieve goals
- attractive compensation package in accordance with the skills set and experience
- additional benefits.

If you find our offer attractive and have the right qualifications please send your **CV with a cover letter in English** to [HR@hedgepole.com](mailto:HR@hedgepole.com)

Prosimy o ustosunkowanie się w dokumentach aplikacyjnych do stawianych oczekiwań oraz dołączenie oświadczenia: "Wyrażam zgodę na przetwarzanie moich danych osobowych zawartych w ofercie pracy dla potrzeb niezbędnych do realizacji procesu rekrutacji (zgodnie z Ustawą z dnia 29.08.97 r. o Ochronie Danych Osobowych Dz. U. Nr 133 poz. 883)".